Sibinčič Križanec

L E X C E L L E N C E

Investment Opportunities

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Foreword

Slovenia is the most developed country of former Yugoslavia, currently undergoing the third wave of privatization and thus offers various investment opportunities. It is a member of EU, OECD, NATO, Schengen area and uses Euro as its official currency. It has great strategic position as it links the North Adriatic region with the Alps (Italy, Austria) and Eastern Europe and represents one of Europe's major transportation corridors, with a high density of motorways and own port with access to international waters. Furthermore, Slovenia has a lot of natural resources, i.e. zinc, mercury, hydropower, silver etc. Aside from this, it offers various investment opportunities in automotive industry, electrical enginering, IT, pharmaceuticals, and many others. Lately it is becoming a hub for blockchain technology industry.

The established corporate culture with transparency and accountability is highly regarded in Slovenian business environment.

We hope you will find this document useful and valuable in finding a perfect investment opportunity.

If you have any questions or you wish to explore those opportunities further, please contact us.

Your sincerely,
Law firm Sibinčič Križanec

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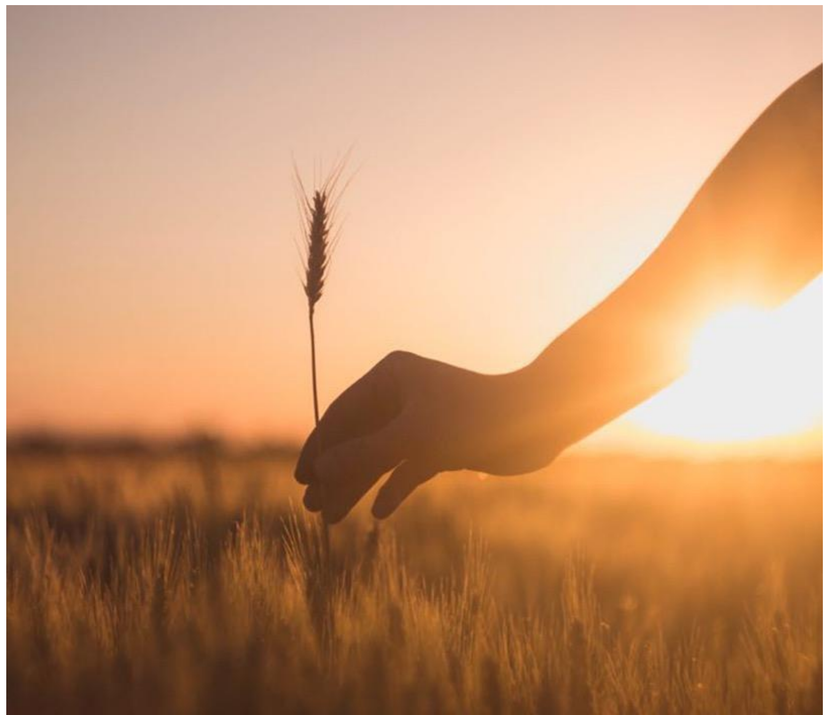
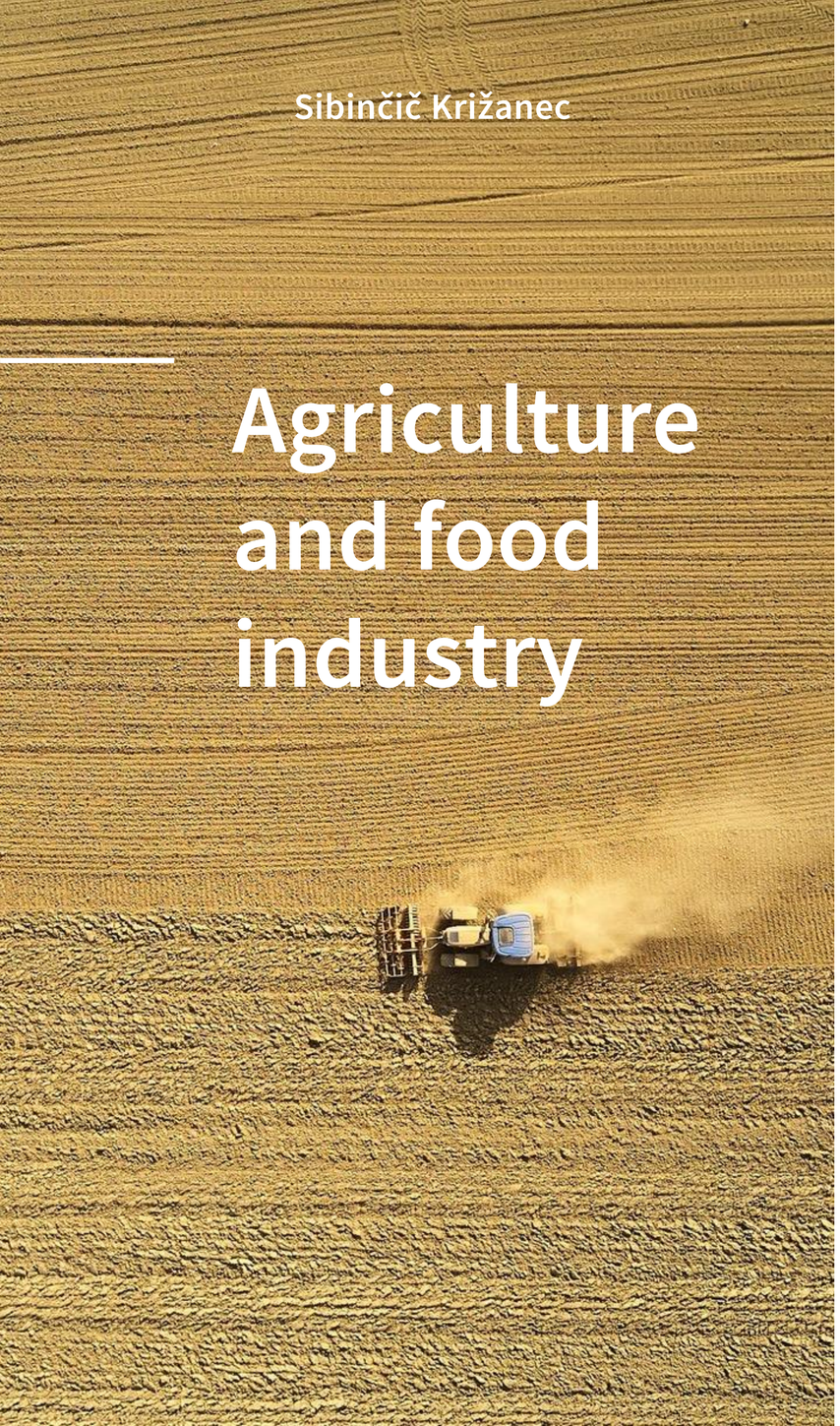


L E X C E L L E N C E

Investment Opportunities

Please find the latest investment opportunities listed as per industry sectors herein below.

Agriculture and food industry



BR89, d.o.o. (Pig breeding and meat processing company)

A holding company BR89 d.o.o. with its core business activities operated by its subsidiary, Farme Ihan KPM d.o.o. The company conducts the business of animal breeding, slaughter operations, meat processing and packaging. It has the largest pig farm in Slovenia (covering an approximate 35% market). Production takes place at two locations with a combined capacity of more than 120,000 pigs per year.

Revenue: EUR 11.079.230
EBITDA: EUR 862.834
Company website: N/A
Company size: 54 employees

Share for sale: 100 %
Seller: BAMC
Other: Teaser is available

SODEXO d.o.o. (Food services)

Company‘s activity is the provision of nutritional and other services in companies, schools, medical and other institutions.

Revenue: EUR 28.049.567
EBITDA: EUR 1.586.540
Company website: www.sodexo.si
Company size: 541 employees

Share for sale: 100 %
Seller: SODEXO S.A.

SEMENARNA LJUBLJANA d.o.o. (Wholesale of grains, seeds, tobacco and animal feeds) **NEW!**

Semenarna Ljubljana is a leading seed company in the domestic market, while in foreign markets present mainly in the market of the former Yugoslavia. Products and services are marketed under 5 brands. Headquartered in Ljubljana, in addition to a strong wholesale network, it also has more than 30 retail outlets in Slovenia.

Revenue: EUR 26.146.844
EBITDA: EUR 1.618.169
Company website: www.semenarna.com
Company size: 221 employees

Share for sale: 100 %
Seller: DBS d.d.
Other: Teaser is available

Finance

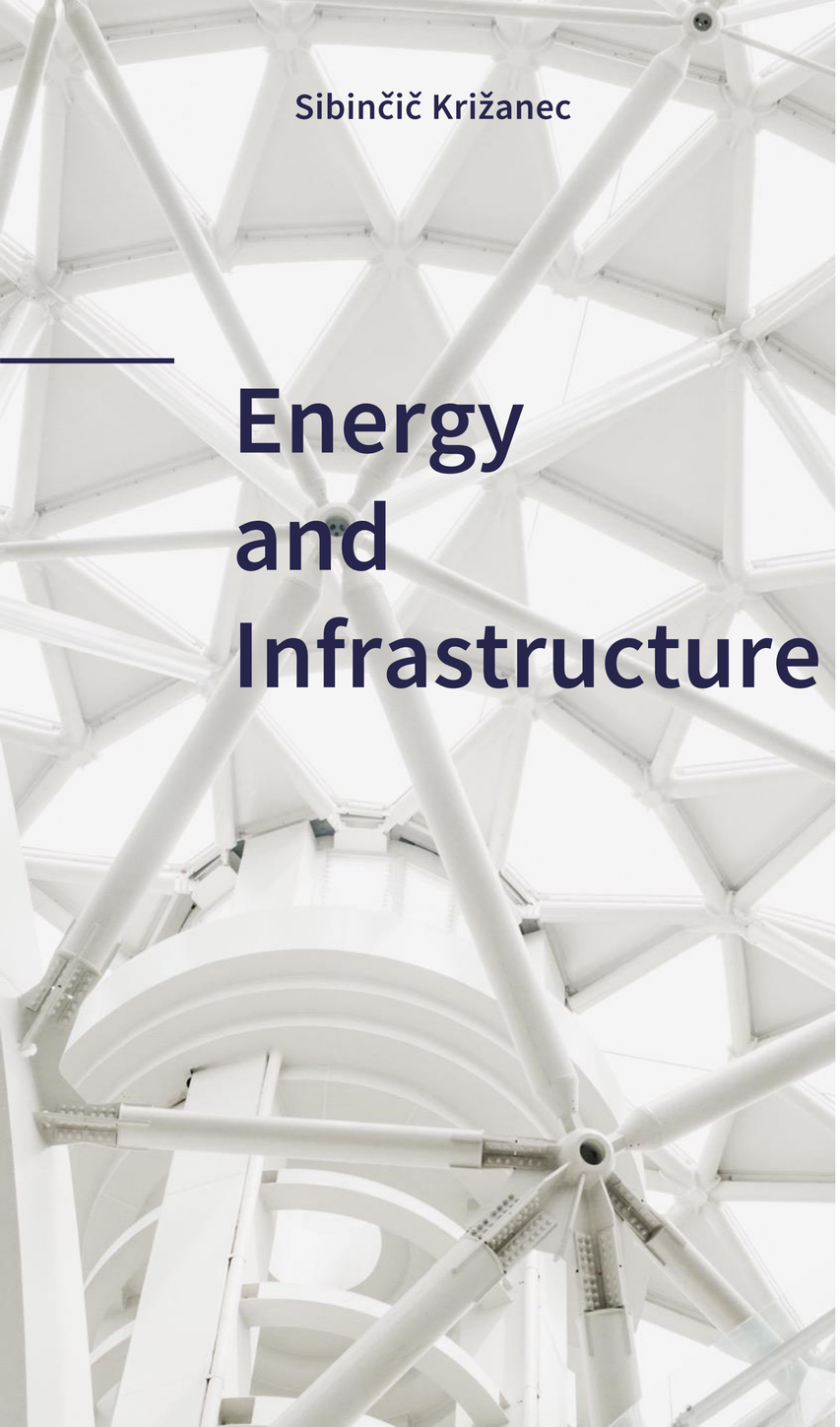
RIOSI INŽENIRING d.o.o. (Financial holding)

RIOSI INŽENIRING d.o.o. has 35,24 % share in TKI Hrastnik, which is developing, producing and processing basic industrial, special and fine chemicals, and is manufacturing products for retail trade.

Revenue (2017)*: 201.635
EBITDA (2017)*: EUR - 68.822
Company website: N/A
Company size: N/A

Share for sale: 39,18 %
Seller: BAMC

*financial results for 2018 are not yet published



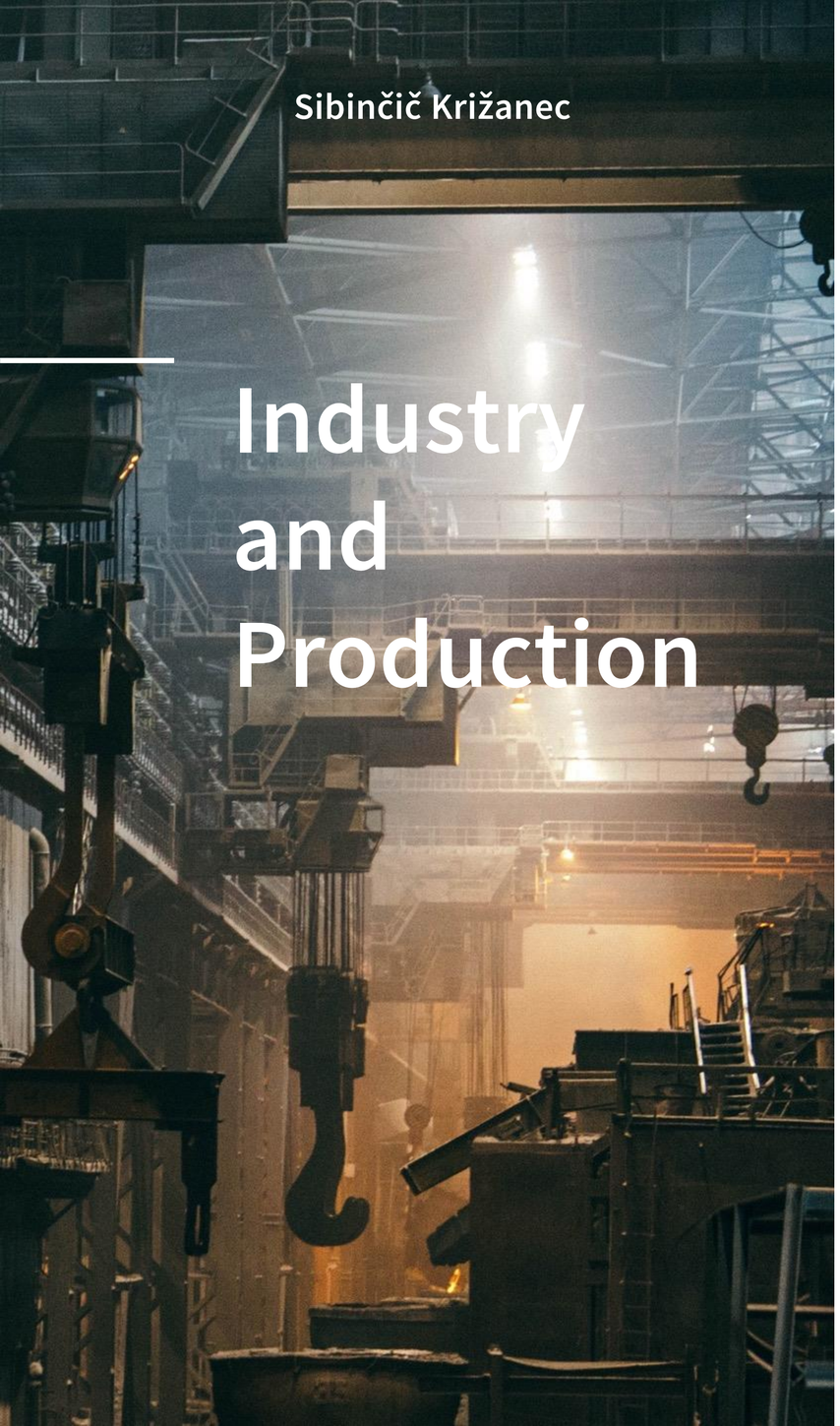
Energy and Infrastructure

NIGRAD, d.d. (Infrastructure, utility)

A modern and organized utility company in Maribor and surrounding municipalities, which provides the most demanding utility services, such as managing and maintaining traffic surfaces, sewerage network, public lighting and traffic signaling and public parking spaces.

Revenue: EUR 19.602.028
EBITDA: EUR 1.034.179
Company website: N/A
Company size: 248 employees

Share for sale: 24,91 %
Seller: BAMC



Industry and Production

GORENJE TIKI – in liquidation (Heating industry)

Gorenje TIKI is a part of Hisense, one of the largest companies of household appliances worldwide. The core of Gorenje TIKI are heating, cooling and ventilations systems as water heaters, heat pumps, air conditioners and radiators.

Revenue: N/A
EBITDA: N/A
Company website: N/A
Company size: N/A

Share for sale: 100 %
Seller: Hisense
Other: Teaser is available

TALUM d.d. Kidričevo (Aluminium production)

Talum belongs to a narrow range of the most efficient producers of electrolytic aluminium and aluminium alloys in the world. It ranks among the top 15 exporters in Slovenia and produces more than 84.000 tons of aluminium per year.

Revenue: EUR 387.678.208
EBITDA: EUR 9.599.771
Company website: www.talum.si/en
Company size: 952 employees

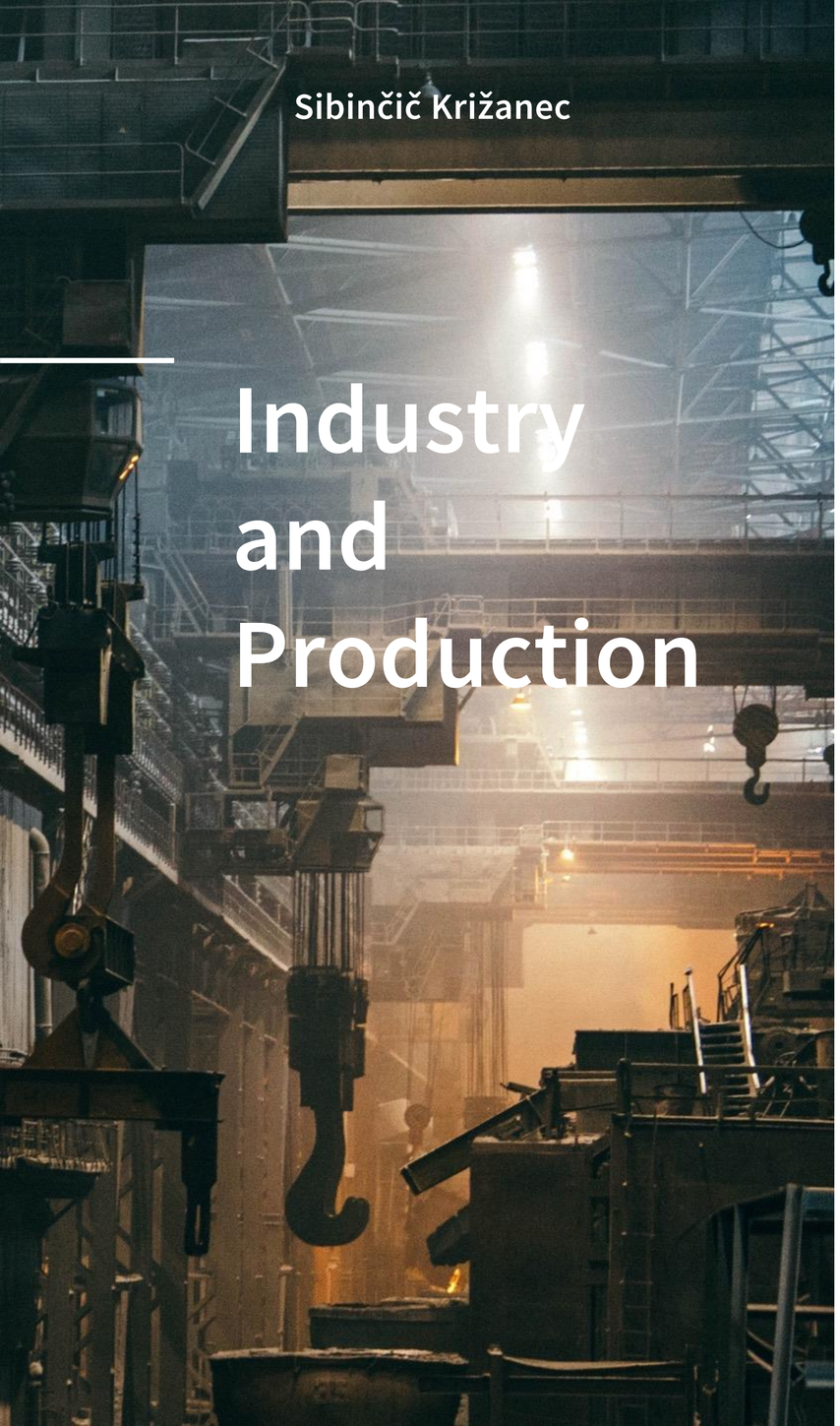
Share for sale: 5,21 %
Seller: BAMC

MLM d.d. (Automotive/electrical industry)

MLM is a Slovenian producer of tools, die-casting parts with machining, forged cooper alloy semi products and aluminium radiators. Their mainly cooperate with customers in the automotive, home appliance and electrical industry.

Revenue: EUR 44.666.024
EBITDA: EUR 1.398.069
Company website: www.mlm-mb.si/en
Company size: 487 employees

Share for sale: 100 %
Seller: BAMC
Other: Teaser is available



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Industry and Production

ALPINA d.o.o. (Shoe industry)

Alpina is a brand name that guarantees high-quality craftsmanship, unconventional solutions, and functional design. The company is known to be the first choice for Olympic and World Cup winners in cross-country skiing. Their products range from sports, fashion, and leisure-time footwear.

Revenue (2017)*: EUR 47.901.052
EBITDA(2017)*: EUR 4.178.693
Company website: www.alpina.si
Company size: N/A

*financial results for 2018 are not yet published

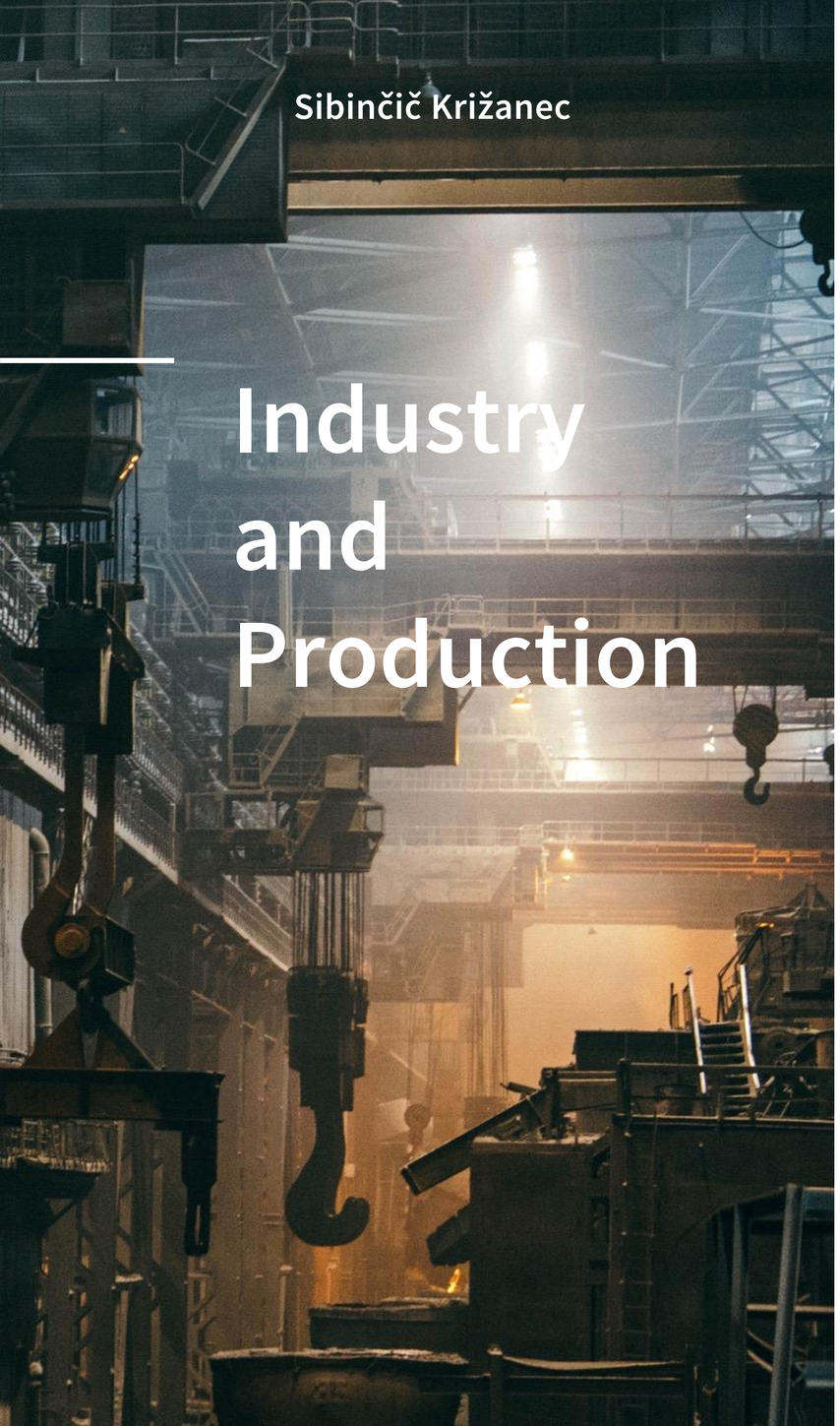
Share for sale: 86,88 %
Seller: BAMC
Other: Teaser is available

ORCA ENERGIJA d.o.o. (Heat pumps)

Orca energija, d.o.o. is a company which manufactures high quality heat pumps for heating and sanitary water. Company manufactures high quality and aesthetically perfected products that are produced in Slovenia in their entirety and made from the finest materials, available in the European market.

Revenue: EUR 5.771.133
EBITDA: EUR 400.328
Company website: si.orcaenergy.eu
Company size: 16 employees

Share for sale: 100 %
Seller: Orca Invest d.o.o.
Other: Teaser is available



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Industry and Production

RAVNE PRESSES, d.o.o. (Machinery)

A manufacturer of high quality custom-made industrial hydraulic and mechanical presses for sheet metal forming with nominal force from 400 to 40.000 kN and with table length up to 8 meters.

Revenue: EUR 4.709.019
EBITDA: EUR 4.106
Company website: www.ravnepresses.com
Company size: 80 employees

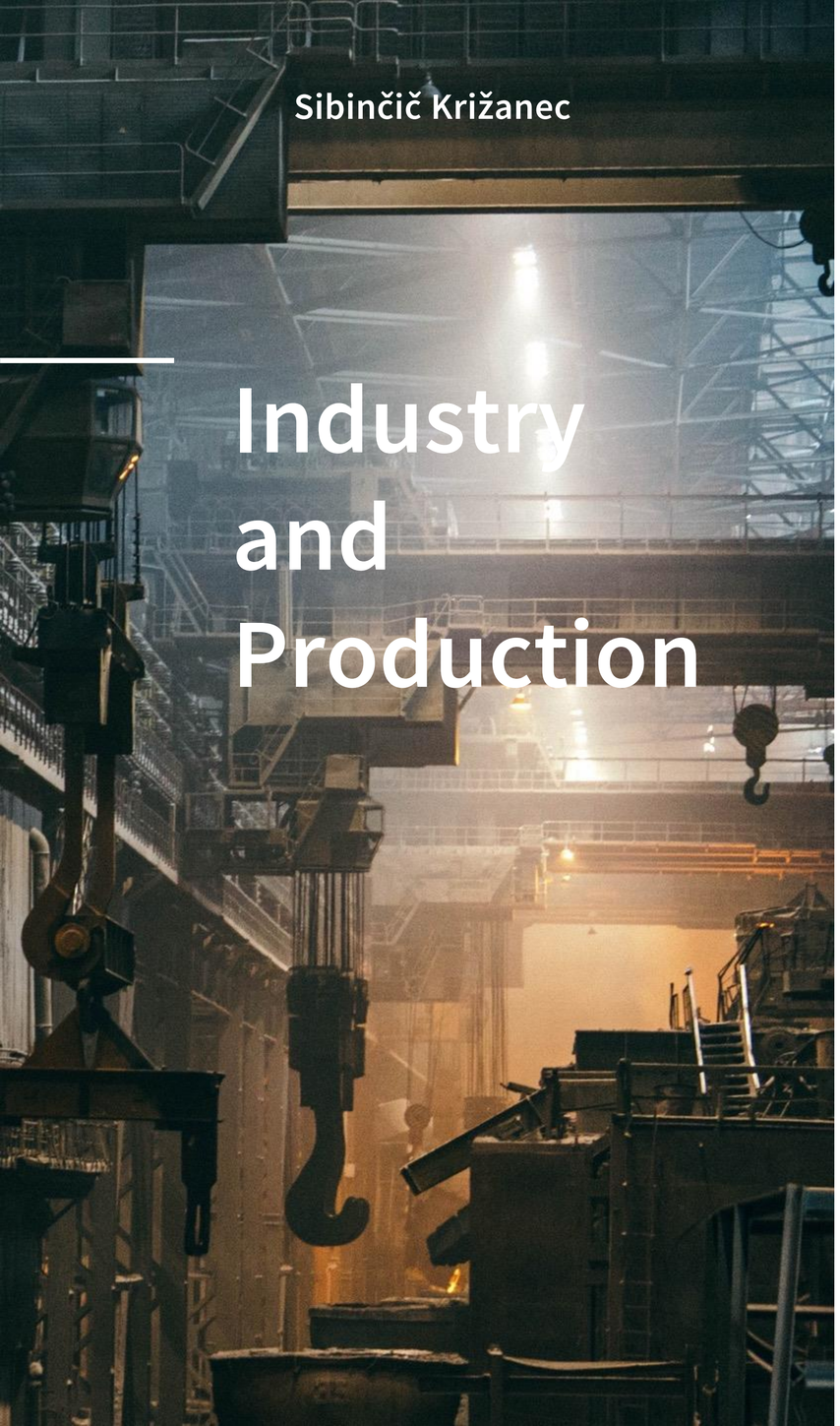
Share for sale: 88,67 %
Seller: BAMC

CINKARNA Celje d.d. (Chemical industry)

Established in 1873, Cinkarna Celje was originally engaged in metallurgy, but after 1968 chemical processing became the company's primary activity, and today its core business is oriented towards the production and marketing of titanium dioxide pigment. Today Cinkarna Celje is one of the largest chemical-processing companies in Slovenia.

Revenue: EUR 182.779.213
EBITDA: EUR 48.798.822
Company website: www.cinkarna.si/en
Company size: 908 employees

Share for sale: 12,83 %
Seller: BAMC



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Industry and Production

COMPANIES TO BE DISCLOSED UPON EXPRESSION OF INTEREST

Automotive industry sector

Company is producer of plastic components for automotive industry.
It‘s seat is located cca. 30 km outside of Ljubljana.

Revenue: cca. EUR 20.000.000
EBITDA: cca. EUR 1.000.000
Company size: 180 employees

Share for sale: 100 %

Technology sector

High-tech company, which produces electronic devices for particle accelerators, is looking for a strategic partner.
Company is located in Slovenia.

Revenue: cca. EUR 6.000.000
EBITDA: cca. EUR 1.500.000
Company size: cca. 50 employees

Share for sale: N/A

Real Estate

ARGOLINA d.o.o. (Real estate management and property)

A project company which was established for building development projects. The company owns a large building plot of land measuring 23.700 m² located at the marina in the center of Izola.

Revenue: EUR 25.076
EBITDA: EUR – 30.482
Company website: N/A
Company size: N/A

Share for sale: 100 %
Seller: BAMC
Other: Teaser is available

MARINA IZOLA / MARINA DI ISOLA (Real estate - property)

Marina Izola is starting point for cruising and yachting along the Adriatic coast. Distances: Trieste 28 km, Venice 186 km, Vienna 494 km, Rijeka 94 km, Pula 92 km.

- 700 berths
- max LOA: 45m
- max depth of 4m

Share for sale: 100 %
Seller: Private entities (insolvency)

SHIPYARD IZOLA (Real estate – property)

The “IZOLA SHIPYARD” property is located directly on the coast along the northeastern part of the Izola Peninsula, just a stone’s throw from the historical town center of Izola. The land plot currently hosts derelict shipyard facilities and industrial equipment, suitable for demolition. The land plot is easily accessible and has good public utility infrastructure.

Price: EUR 9.000.000 + TAX
Property category: Building land plot
Net floor area: 8.669 m²
Plot area: 42.054 m²

Seller: BAMC
Other: Teaser is available

Real Estate

PODUTIK (Real estate - property)

The land plot is zoned for construction of 7 multi-apartment buildings with a total gross floor area of 32,900 m² above the terrain, and 25,600 m² in the basement level. A few smaller business premises are also planned, which will provide residents with basic services.
The zoning plan also envisages quality outdoor surfaces with children's playgrounds, sporting facilities and recreational communal areas.

Price: EUR 7.500.000 + TAX
Property category: Building land plot
Plot area: 21.646 m²

Seller: BAMC

ROŽNA DOLINA (Real estate – property)

Building land is situated in Rožna Dolina, one of the most attractive and popular residential areas in Ljubljana. The location boasts excellent utilities infrastructure and transport connections. It is accessible by public transport, located close to the ring road and motorway, while the city centre is in the near vicinity.

Price: EUR 7.000.000 EUR + TAX
Property category: Building land plot
Plot area: 16.669 m²

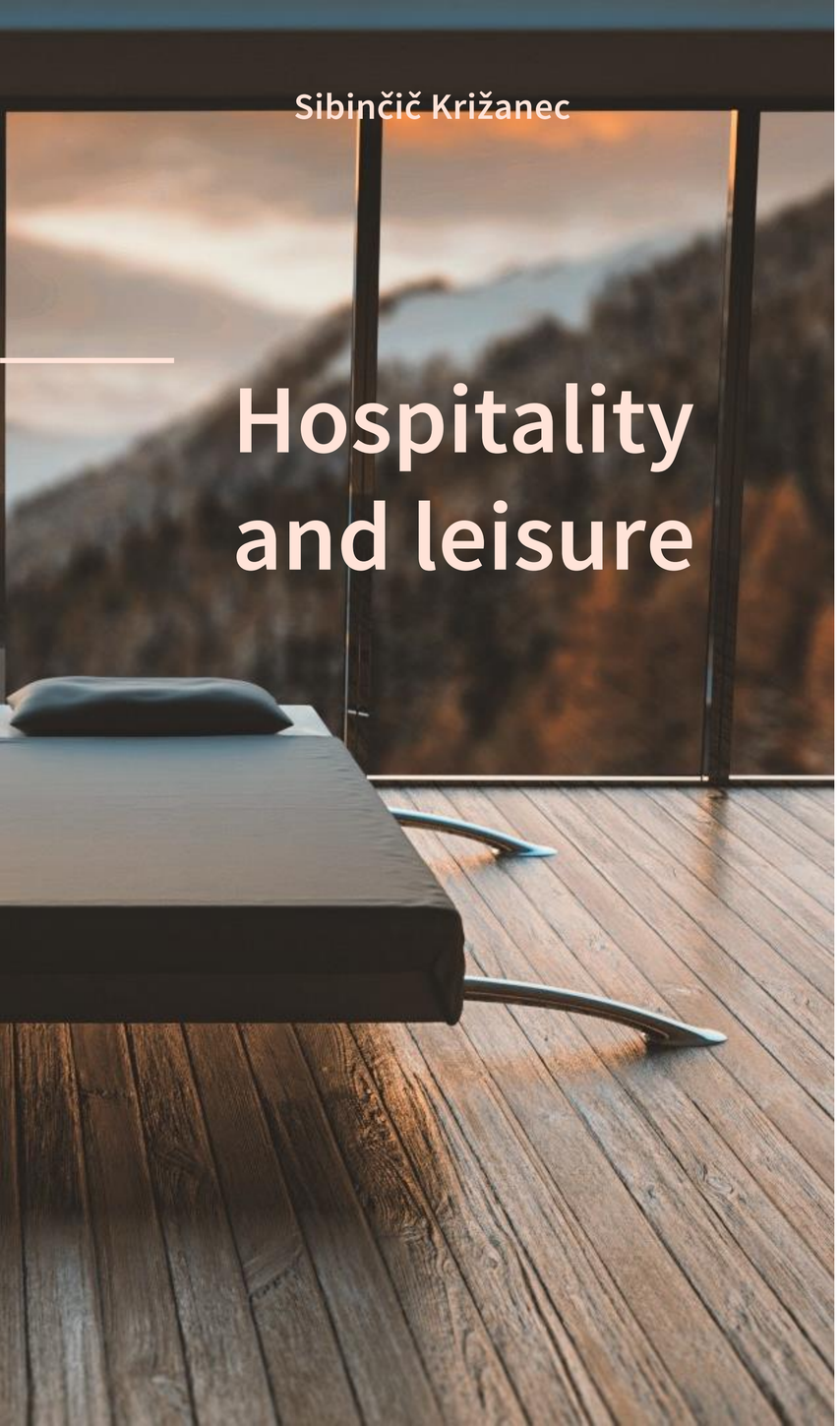
Seller: BAMC

CLIMASOL (Real estate – property) **NEW!**

The largest buildable property in Slovenia with exceptional strategic location. The land plot is located at the edge of a growing industrial zone. It spreads along the Italian border, and the Croatian border is also nearby. Ideal for a large logistics center or light industry.
The property boasts excellent transport infrastructure connections: it is located directly adjacent to a regional road, the A3 motorway and the Sežana exit. An industrial railroad is also in the immediate vicinity. The property has good transport connections to the ports of Koper and Trieste.

Price: EUR 8.270.000 EUR + TAX
Property category: Building land plot
Plot area: 334.297,00 m²

Seller: BAMC
Other: Teaser is available



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Hospitality and leisure

THERMANA, d.d. (Hotels & spa)

A hotel and wellness center comprised of:

- 2 hotels (Hotel Thermana Park Laško****Superior, Hotel Zdravilišče Laško)
- Laško retirement home
- Parking for campers

Revenue: EUR 22.958.414
EBITDA: EUR 5.012.571
Company website: www.thermana.si/en
Company size: 444 employees

Share for sale: 100 %
Seller: BAMC
Other: Teaser is available

M HOTEL (Hotel & spa)

M Hotel is completely renewed business and leisure hotel, located in the capital city of Slovenia, Ljubljana with 291 beds, 147 rooms, 9 conference halls, which accomodate up to 300 people on 447 m^2 and restaurant with 100 seats, which can be increased by additional 100 seats and a terrace with 100 seats.

Revenue: EUR 3.816.558
EBITDA: EUR 1.155.567
Website: www.m-hotel.si
Company size: 29 employees

Share for sale: 100 %
Seller: Sofina d.o.o.
Other: Teaser is available

HIT d.d. (Hotels & gaming)

The Hit Group is among Europe’s biggest providers of gaming and entertainment. It features 11 hotels, 6 gaming and entertainment centres, a camping, a slot hall, and 2 casinos.

Revenue: EUR 133.055.245
EBITDA: EUR 17.107.068
Company website: www.hit.si/en
Company size: 1.614 employees

Share for sale: 19,15 % (preference shares) and 20 %
Seller: BAMC and Republic of Slovenia

Other

STUDIO MODERNA GROUP (e-Commerce)

Studio Moderna Group is an e-commerce and direct-to-consumer advertising company, operating in 21 countries, primarily across Central and Eastern Europe.

Revenue: EUR 500.000.000 (estimated)
EBITDA: N/A
Website: www.studio-moderna.com
Company size: 7000 employees

Share for sale: 100 %
Seller: Private entities

ŠINKOVEC GROUP (Laundry and dry cleaning)

The group Šinkovec has been managing laundry for more than 35 years. It was founded as a family business and is now for sale as planned for the purpose of retirement.
Laundry service is provided to individual customers as well as the biggest Slovenian customers in industry, restaurants and hotels, healthcare (such as University clinical centre Ljubljana).

Revenue: EUR 3.015.471
EBITDA: EUR 491.878
Website: www.negovanjesinkovec.si/en
Company size: 81 employees

Share for sale: 100 %
Seller: Private owner
Other: Teaser is available

SALOMON d.o.o. Ljubljana (Waste processing) **NEW!**

Salomon Group provides collecting, removing and further treating of all types of waste secondary raw materials (waste paper and cardboard, waste plastics, waste metals ...). Their business activities are also transmission of temporary labor force, media and print services.

Revenue: EUR 60.337.331
EBITDA: EUR 2.482.738
Website: salomongroup.si
Company size: 796 employees

Share for sale: 45,39 %
Seller: BAMC

Sibinčič Križanec

Slovenia is a small country, with only 20,273 km^2 surface area and over half of the country is covered by forests, but with high potential in investments.

In case you have any questions or if you are interested in one of the investment opportunities previously mentioned, please contact us and we will be delighted to help you with pursuing those opportunities.

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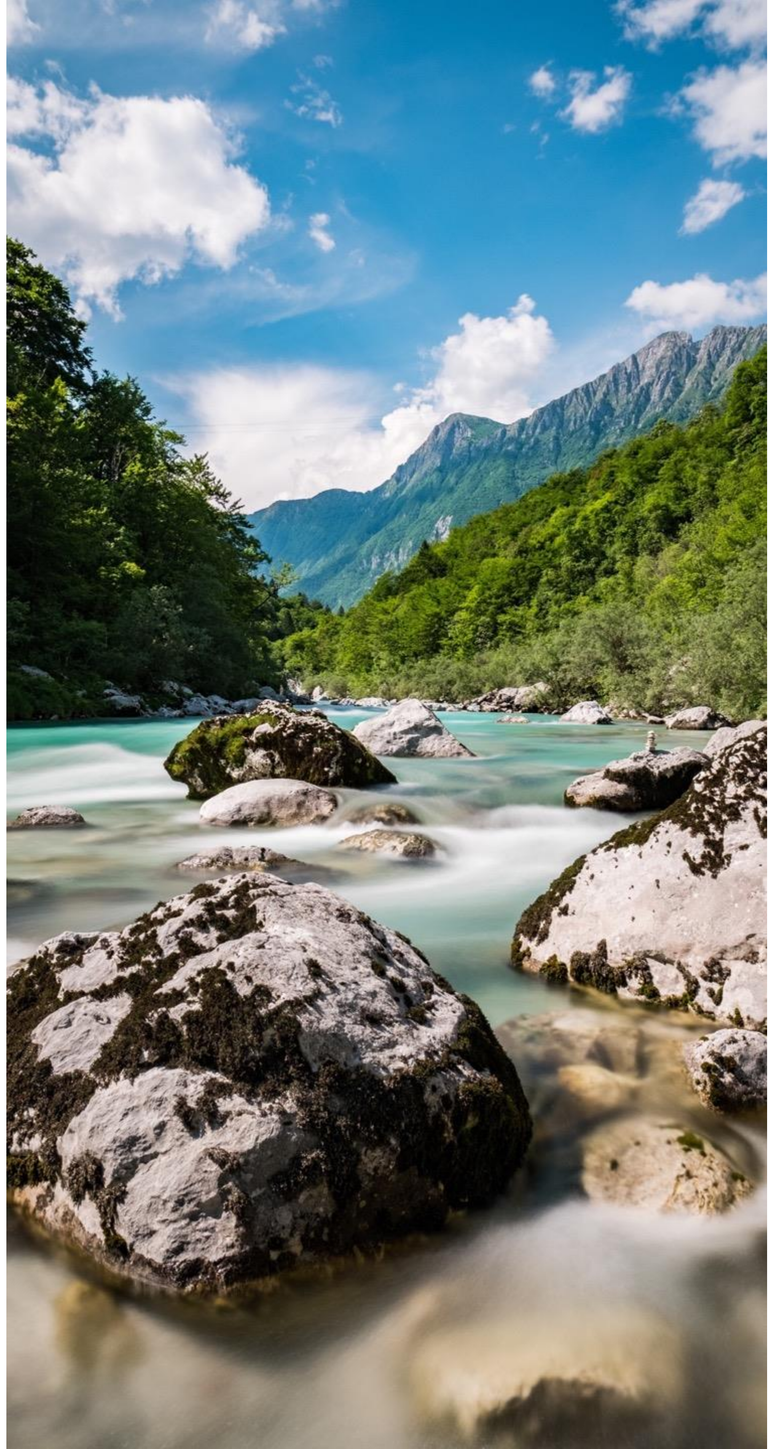
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